

# **BRAND REPORT**

FOR THE 6 MONTH PERIOD ENDED JANUARY 2021



No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

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**THE NEW ENGLAND JOURNAL OF MEDICINE**, the flagship publication of NEJM Group, is an essential and trusted source of significant new medical knowledge and clinical best practices. Each week NEJM brings original, groundbreaking, peer-reviewed medical research, at the intersection of biomedical science and clinical practice, to the world's most influential physicians. NEJM physician editors set the standard for selectivity, editorial rigor, and innovative presentation of research studies, review articles, cases, commentary, medical illustrations and data. Clinicians, researchers, educators and the medical community worldwide rely on NEJM to connect them with the latest advances in health care.

## **FIELD SERVED**

**THE NEW ENGLAND JOURNAL OF MEDICINE** serves physicians and other professionals and institutions allied to the health care field.

## **DEFINITION OF RECIPIENT QUALIFICATION**

Qualified recipients are physicians with specialties reported in Paragraph 3a herein, medical students, medical libraries, hospitals, institutions and others allied to the field.

## **CHANNELS**



## **EXECUTIVE SUMMARY**

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
THE NEW ENGLAND JOURNAL OF MEDICINE (26 issues in the period)	47,245	76,817	124,062

AVERAGE NON-QI	JALIFIED	CIRCULATION
Non-Qualifie Not Included Else		Copies
Other Paid Circula	tion	2,476
Advertiser and Age	ency	304
Allocated for Trade and Conventions	e Shows	-
All Other		4,058
Т	OTAL	6,838

	Total Q	ualified	Qualified	Non-Paid	Qualifie	ed Paid
Qualified Circulation	Copies	Percent	Copies	Percent	Copies	Percent
Individual	111,486	89.9	44,318	35.7	67,168	54.2
Sponsored Individually Addressed	-	-	-	-	-	-
*Membership Benefit	12,533	10.1	2,927	2.4	9,606	7.7
*Multi-Copy Same Addressee	43	-	-	-	43	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	124,062	100.0	47,245	38.1	76,817	61.9

		<b>USA</b> Edition		C	Canadian Edition		International Edition		tion	
2020 Issue	Qualified Non-Paid	Qualified Paid	Qualified USA	Qualified Non-Paid	Qualified Paid	Qualified Canadian	Qualified Non-Paid	Qualified Paid	Qualified International	Total Qualifie
August 6	44,856	65,438	110,294	1,988	1,486	3,474	111	10,400	10,511	124,27
August 13	44,838	65,307	110,145	41	1,483	1,524	111	10,378	10,489	122,15
August 20	44,829	65,122	109,951	41	1,485	1,526	111	10,368	10,479	121,95
August 27	44,807	64,979	109,786	1,987	1,487	3,474	111	10,353	10,464	123,72
September 3	44,784	64,733	109,517	1,986	1,486	3,472	111	10,338	10,449	123,43
September 10	44,582	64,847	109,429	1,986	1,490	3,476	111	10,364	10,475	123,38
September 17	44,571	64,582	109,153	1,984	1,494	3,478	111	10,344	10,455	123,08
September 24	44,558	64,311	108,869	1,984	1,492	3,476	111	10,296	10,407	122,7
October 1	45,314	64,256	109,570	1,983	1,489	3,472	111	10,283	10,394	123,4
October 8	45,299	64,057	109,356	1,983	1,485	3,468	111	10,258	10,369	123,1
October 15	45,298	63,954	109,252	1,983	1,481	3,464	110	10,248	10,358	123,0
October 22	45,283	63,792	109,075	1,982	1,478	3,460	110	10,227	10,337	122,8
October 29	45,277	63,725	109,002	1,982	1,473	3,455	110	10,185	10,295	122,7
November 5	45,274	63,883	109,157	1,982	1,471	3,453	110	10,205	10,315	122,9
November 12	45,279	63,866	109,145	1,982	1,469	3,451	110	10,219	10,329	122,9
November 19	45,287	64,534	109,821	1,982	1,463	3,445	111	10,232	10,343	123,6
November 26	45,235	65,006	110,241	1,982	1,463	3,445	110	10,214	10,324	124,0
December 3	45,230	65,276	110,506	1,982	1,464	3,446	111	10,222	10,333	124,2
December 10	45,227	65,201	110,428	1,982	1,463	3,445	111	10,191	10,302	124,1
December 17	45,226	65,531	110,757	4,078	1,464	5,542	111	10,168	10,279	126,5
December 24	45,024	65,874	110,898	2,128	1,469	3,597	111	10,139	10,250	124,7
December 31	44,973	65,743	110,716	2,128	1,465	3,593	111	9,849	9,960	124,2
*January 7	45,948	67,242	113,190	2,122	1,457	3,579	111	9,850	9,961	126,7
lanuary 14	45,949	67,394	113,343	2,122	1,453	3,575	112	9,863	9,975	126,8
anuary 21	45,946	67,563	113,509	2,121	1,459	3,580	111	9,894	10,005	127,0
January 28	45,969	67,594	113,563	2,121	1,462	3,583	111	10,001	10,112	127,2

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF JANUARY 7, 2020

This issue is 2.2% or 2,775 copies above the average of the other 25 issues reported in Paragraph 2.

This journal conforms to the uniform specialty/professional activity breakout which was developed by the BPA Worldwide advertiser, agency and the publisher committee for the Physicians Market in September 1972, revised June 1975, January 1976, July 1986, August 1993, and November 1997, requiring participating publications to report their circulation on a comparable basis. A copy of the comparability brochure can be obtained from BPA Worldwide.

1		USA Professional Classification	Total Qualified	Percent of Total	Qualified Non-Paid	Qualified Paid	Residents ( (See Note 3
4	A ACA	Allergy Adult Cardiothoracic Anesthesiology (see Note 2)	97 11	0.1	17 1	80 10	3
2	ADL	Adolescent Medicine (Pediatrics)	32	-	4	28	-
	ADM	Addiction Medicine	49	-	2	47	3
	ADP	Addiction Psychiatry (See Note 2)	15	-	1	14	-
	Al	Allergy & Immunology	397	0.3	14	383	12
	ALI	Allergy & Immunology/Diagnostic Laboratory	2 20	-	-	2 20	- 2
	AM AMF	Aerospace Medicine Adolescent Medicine - Family Medicine (see Note 2)	4	-	-	4	3
	AMI	Adolescent Medicine - Internal Medicine (See Note 2)	5	-	-	5	-
	AN	Anesthesiology	1,280	1.0	112	1,168	74
	APM	Anesthesiology Pain Management (See Note 2)	16	-	-	16	1
	AR	Abdominal Radiology (See Note 2)	50	-	2	48	3
0	AS	Surgery, Abdominal	8	-	1	7	1
5	ATP	Pathology, Anatomic	94	0.1	9	85	2
7	BBK CBG	Pathology, Blood Banking Clinical Biochemical (See Note 2)	40 5	-	1	39 5	1
	CCA	Anesthesiology, Critical Care	72	0.1	3	69	5
0	CCM	Critical Care Medicine	487	0.4	11	476	34
•	CCP	Pediatrics, Critical Care (See Note 2)	77	0.1		77	6
3	CCS	Surgery, Critical Care	43	-	1	42	2
	CD	Cardiovascular Diseases	10,508	8.3	6,755	3,753	155
	CFS	Craniofacial Surgery	3	-	-	3	-
	CG	Clinical Genetics (See Note 2)	15	-	-	15	-
3	CHN	Neurology, Child	84	0.1	5	79	4
)	CHP	Psychiatry, Child Congenital Cardiac Surgery (See Note 2)	106 8	0.1	16 1	90 7	2
9	CLP	Pathology, Clinical	85	0.1	3	82	3
	CMG	Clinical Molecular G (See Note 2)	1	-	-	1	-
	CN	Neurology, Clinical Neurophysiology (See Note 2)	28	-	4	24	1
2	CRS	Surgery, Colon & Rectal	44	-	4	40	2
	CS	Surgery, Cosmetic (See Note 2)	3	-	-	3	-
	CTR	CardioThoracic Radio (See Note 2)	5	-	-	5	-
L	CTS	Surgery, Cardiothoracic Nursing Homes	-	-	-	-	-
L	D	Dermatology	583	0.5	41	542	17
•	DBP DDL	Develop - Behavior Ped (See Note 2)	4	-	-	4	-
3 1	DIA	Dermatological Immunology/Diagnostic Laboratory Immunology Diabetes	- 51	-	8	43	-
2	DMP	Dermatopathology	13	_	1	12	_
3	DR	Radiology, Diagnostic	383	0.3	55	328	12
	DS	Dermatologic Surgery (See Note 2)	12	-	-	12	-
	EFM	Emergency Medicine/Family Medicine (See Note 2)	48	-	-	48	12
5	EM	Emergency Medicine	1,349	1.1	58	1,291	110
3	END	Endocrinology	4,286	3.4	3,241	1,045	28
	EP	Epidemiology (See Note 2)	20	-	1	19	-
	ESM ETX	Sports Medicine, Eme (See Note 2) Medical Toxicology (See Note 2)	13	-	-	13	1
	FM	Family Medicine (See Note 2)	2,662	2.1	122	2,540	_
L	FOP	Pathology, Forensic	45	-	2	43	1
3	FP	Family Practice	650	0.5	4	646	646
9	FPG	Family Practice, Geriatric Medicine	79	0.1	3	76	10
7	FPS	Facial Plastic Surgery, Otolaryngology	10	-	1	9	1
	FSM	Family Practice, Sports Medicine (See Note 2)	16	-	2	14	4
)	GE	Gastroenterology	1,583	1.3	65	1,518	44
,	GER	Geriatrics (See Note 2) Gynecological Oncology	1	0.1	- 3	1 59	-
2 L	GO GP	General Practice	62 421	0.1 0.3	40	381	1 53
3	GPM	Preventive Medicine, General	91	0.3	9	82	1
ļ	GS	Surgery, General	1,063	0.9	146	917	138
3	GYN	Gynecology	112	0.1	29	83	2
4	HEM	Hematology	1,217	1.0	836	381	7
	HEP	Hepatology (See Note 2)	46	-	1	45	-
2	HMP	Pathology, Hematology	24	-	2	22	2
5	HNS	Surgery, Head and Neck Hematology & Oncology (See Note 2)	9 7 693	6.1	2 6,114	7 1 560	1
	HO HOS	Hospitalist (See Note 2)	7,683 1,002	0.8	45	1,569 957	105 43
	HPN	Hospice & Palliative Medicine (Psychiatry & Neurology) (See Note 2)	42	0.6	45	42	43
		Hospice & Palliative Medicine (Physical Medicine & Rehabilitation)					-
	HPR	(See Note 2)	12	-	-	12	-
	HS	Hand Surgery (See Note 2)	23	-	3	20	1
,	HSO	Surgery of the Hand (Orthopedics) (See Note 2)	6	-	1	5	1
7	HSP	Plastic Surgery, Hand Surgery	5	- 0.2	-	5	1
3	IC ICE	Interventional Cardiology (See Note 2) Internal Medicine, Cardiac – Electrophysiology	328 145	0.3 0.1	40 18	288 127	9
3	ID	Infectious Diseases	6,785	5.4	5,403	1,382	66
,	IEC	Internal Medicine/Emergency Med/Critical Care Med (See Note 2)	25	J. <del>-+</del>	-	25	5
	IFP	Internal Medicine/Family Medicine (See Note 2)	78	0.1	-	78	11
5	IG	Immunology	51	-	4	47	2
)	ILI	Internal Medicine/Diagnostic Laboratory Immunology	1	-	-	1	-
7		Internal Medicine	21,179	16.7	6,298	14,881	2,475

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3a.		

/ <u>3a.</u>	(CONT	INUED)					
		USA Professional Classification	Total Qualified	Percent of Total	Qualified Non-Paid	Qualified Paid	Residents (C) (See Note 3)
	IMD	Internal Medicine/Dermatology (See Note 2)	7	or rotar	-	7	3
30	IMG	Internal Medicine, Geriatrics	413	0.3	21	392	13
	INM	Internal Medicine/Nuclear Medicine (See Note 2)	3	-	-	3	-
	IPM	Internal Medicine/Prevent (See Note 2)	49	-	3	46	5
	ISM	Sports Medicine, Int (See Note 2)	3	-	-	3	-
31	LM	Legal Medicine	16	-	3	13	2
		Internal Medicine/Medical Genetics (See Note 2)	8	-	-	8	-
		Medical Management (See Note 2)	48 37	-	5	43 37	2
32	MFM	Internal Medicine/Emergency Medicine (See Note 2) Maternal & Fetal Medicine	118	0.1	4	114	1
32	MG	Medical Genetics (See Note 2)	38	-	1	37	1
	MGG	Molecular Genetic Pathology-Medical Genetics (See Note 2)	2	-	-	2	-
	MGP	Molecular Genetic Pathology-Pathology (See Note 2)	16	-	1	15	-
33	MM	Medical Microbiology	7	-	-	7	-
	MN	Internal Medicine/Neurology (See Note 2)	13	-	-	13	5
	MP	Internal Medicine/Psychiatry (See Note 2)	22	-	-	22	9
	MPD	Internal Medicine, Pediatrics (See Note 2)	482	0.4	18	464	96
	MPM	Internal Medicine/Physical Medicine & Rehabilitation (See Note 2)	22	-	-	22	3
27	MSR	Muscularskeletal Radi (See Note 2)	2 5 501	-	4.250	1 242	-
37	N NC	Neurology Nuclear Cardiology (See Note 2)	5,501 3	4.4	4,259	1,242 3	98
35	NCC	Neurological Surgery, Critical Care	-	-	-	-	-
33	NDN	Neurodylp Disab Psyc (See Note 2)	2	-	-	2	1
	NDP	Neurodevelopmental Disabilities Pediatrics (See Note 2)	-	-	-	-	-
36	NEP	Nephrology	1,604	1.3	47	1,557	41
39	NM	Nuclear Medicine	52	0.1	6	46	-
	NMN	Neuromuscular Medicine (Neurology) (See Note 2)	10	-	3	7	1
	NNM	Neurology/Nuclear Medicine (See Note 2)	3	-	-	3	-
	NO	Otology/Neurotology (See Note 2)	4	-	1	3	-
64	NP	Pathology, Neuropathology	29	-	4	25	-
34	NPM	Neonatal-Perinatal Medicine	220	0.2	16	204	5
40 96	NR	Nuclear Radiology	1 265	0.2	1 28	237	20
41	NS NTR	Surgery, Neurological Nutrition	16	0.2	2	14	20
41	NUP	Neuropsychiatry (See Note 2)	16	-	3	13	1
48	OAR	Orthopedic Surgery, Adult Reconstructive Orthopedics	1	-	-	1	-
43	OBG	Obstetrics & Gynecology	1,197	1.0	144	1,053	51
42	OBS	Obstetrics	12			12	-
44	OCC	Obstetrics & Gynecology/Critical Care Medicine	1	-	-	1	-
	OFA	Foot & Ankle, Orthop (See Note 2)	7	-	1	6	1
45	OM	Occupational Medicine	175	0.2	8	167	3
	OMF	Surgery, Oral & Maxi (See Note 2)	47	-	1	46	4
50		Osteopathic Manipulation (See Note 2)	12	-	1	11	1
50	OMO	Orthopedic, Musculoskeletal Oncology	1 3.082	2.4	1 010	1 264	22
46 51	ON OP	Oncology, Medical Orthopedic Surgery, Pediatric Orthopedics	3,082 7	2.4	1,818	1,264 7	-
47	OPH	Ophthalmology	483	0.4	74	409	13
97	ORS	Surgery, Orthopedic	433	0.4	91	342	15
103	OS	Other Specialty	271	0.2	41	230	13
52	OSM	Orthopedic Surgery, Sports Medicine	13	-	2	11	1
	OSS	Orthopedic Surgery, Spine (See Note 2)	19	-	2	17	-
54	OTO	Otolaryngology	237	0.2	43	194	8
53	OTR	Orthopedic Surgery, Trauma	2	-	1	1	-
79	P	Psychiatry	1,312	1.1	178	1,134	67
75	PA	Pharmacology, Clinical	53	0.1	1	52	7
	PAN PCC	Pediatric Anesthesiology (See Note 2) Pulmonary Critical Care (See Note 2)	30 2,761	2.2	2 1,440	28 1,321	162
58	PCH	Pathology, Chemical	2,761	2.2	1,440	1,321	102
60	PCP	Pathology, Cytopathology	4	-	-	4	2
	PCS	Pediatric, Cardiothor (See Note 2)	1	-	1	-	-
66	PD	Pediatrics	1,980	1.6	209	1,771	69
67	PDA	Pediatrics, Allergy	13	-	1	12	-
68	PDC	Pediatrics, Cardiology	90	0.1	3	87	-
	PDD	Pediatric Dermatology (See Note 2)	2	-	-	2	-
70	PDE	Pediatrics, Endocrinology	71	0.1	2	69	-
	PDI	Pediatric Infectious (See Note 2)	59	0.1	1	58	3
74	PD0	Pediatric Otolaryngology (See Note 2)	7	-	-	7	-
74 87	PDP	Pediatrics, Pulmonology	49 18	-	3 1	46 17	1
98	PDR PDS	Radiology, Pediatric Surgery, Pediatric	18 53	0.1	4	49	-
90	PDS	Medical Toxicology (See Note 2)	2	0.1	4	49	-
	PE	Pediatric Emergency (See Note 2)	16	-	2	14	-
	PEM	Pediatrics, Emergency Medicine (See Note 2)	22	-	1	21	3
	PFP	Forensic Psychiatry (See Note 2)	6	-	-	6	-
71	PG	Pediatrics, Gastroenterology	48	-	2	46	-
	PHL	Phlebology (See Note 2)	6	-	2	4	-
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3a.	(CONTII	NUED)					
ou.	(OOKIII	USA Professional Classification	Total Qualified	Percent of Total	Qualified Non-Paid	Qualified Paid	Residents ( (See Note
	PHM	Pharmaceutical Medicine (See Note 2)	69	0.1	1	68	14
72	PHO	Pediatrics, Hematology-Oncology	166	0.1	-	166	4
32	PHP	Public Health	110	0.1	11	99	1
33	PIP	Pathology, Immunopathology	-	-	-	-	-
69	PLI	Pediatrics/Diagnostic Laboratory Immunology	-	-	-	-	-
	PLM	Palliative Medicine (See Note 2)	48	-	4	44	1
76	PM	Physical Medicine & Rehabilitation	202	0.2	13	189	10
	PME	Pain Management (See Note 2)	29	-	3	26	-
	PMM	Pain Medicine (See Note 2)	18	-	3	15	1
	PMP	Pain Medicine (Physical Medicine & Rehabilitation) (See Note 2)	3	-	1	2	-
73	PN	Pediatrics, Nephrology	40	-	2	38	-
	PO	Pediatric Ophthalmol (See Note 2)	8	-	2	6	-
	PP	Pediatrics, Pathology (See Note 2)	13	-	-	13	-
	PPN	Pain Medicine Psychiatry (See Note 2)	1	-	-	1	-
	PPR	Pediatric Rheumatology (See Note 2)	9	-	-	9	1
	PRS	Sports Medicine (Physical Medicine & Rehabilitation) (See Note 2)	5	-	1	4	-
9	PS	Surgery, Plastic	121	0.1	20	101	3
6	PTH	Pathology, Anatomic/Clinical	777	0.6	59	718	20
	PTX	Medical Toxicology Preventive Medicine (See Note 2)	6	-	-	6	1
33	PUD	Pulmonary Diseases	3,351	2.7	2,280	1,071	12
31	PYA	Psychoanalysis	24	2.1	2,280	1,071	12
_	PYG	Geriatric Psychiatry (See Note 2)	12	-	3	19	-
	PYG	, , , , , , , , , , , , , , , , , , ,	14	-	-	14	1
35		Psychosomatic Medicine (See Note 2)	424	0.3	48	376	17
	R	Radiology  Parroductive Endocrinology					
88	REN	Reproductive Endocrinology	71	0.1	6	65	1
9	RHU	Rheumatology	4,402	3.5	3,666	736	23
5	RIP	Pathology, Radioisotopic	4-	-	-	-	-
1	RNR	Neuroradiology (See Note 2)	45	-	1	44	1
4	RO	Radiation Oncology	350	0.3	24	326	15
	SCI	Spinal Cord Injury M (See Note 2)	3	-		3	1
	SME	Sleep Medicine (See Note 2)	48	-	7	41	1
	SMI	Internal Medicine, Sleep Medicine (See Note 2)	24	-	4	20	1
	SMN	Sleep Medicine Psychiatry (See Note 2)	2	-	-	2	-
	SO	Surgical Oncology (See Note 2)	75	0.1	3	72	2
	SP	Selective Pathology (See Note 2)	6	-	-	6	1
	THP	Transplant Hepatology (Internal Medicine) (See Note 2)	8	-	-	8	-
00	TRS	Surgery, Traumatic	32	-	-	32	3
	TS	Surgery, Thoracic (See Note 2)	319	0.3	19	300	6
	TTS	Transplant Surgery (See Note 2)	25	-	1	24	-
.01	U	Urological	260	0.2	34	226	12
	UCM	Urgent Care Medicine (See Note 2)	29	-	5	24	3
	UM	Under Sea Medicine (See Note 2)	7	-	3	4	-
	UME	Undersea & Hyperbaric Medicine (Emergency Medicine)	2	_	_	2	_
		(See Note 2)			4		
0.4	UP	Pediatric Urology (See Note 2)	4	-	1	3	420
04	US	Other Unspecified	3,950	3.1	1,616	2,334	438 4
	VIR	Vascular Inter-Radiology (See Note 2)	38	-	5	33 8	2
	VM VN	Vascular Medicine (See Note 2) Vascular Neurology (See Note 2)	11 27	-	3 8	19	4
02	VS	Surgery, Vascular	176	0.2	16	160	6
05	٧S	Inactive	413	0.3	10	413	0
00	Χ	Sponsored (See Note 2)	413	0.3	-	413	-
	^	Total Copies to Physicians	103,326	81.5	45,946	57,380	5,501
		Percent to Physicians	81.5	01.0	36.2	45.3	4.3
		1 ordent to 1 nyololano	02.0		00.2	10.0	1.0
		Physicians (See Note 1)					
		Canada	3,448	2.7	2,122	1,326	76
		International	8,827	7.0	111	8,716	829
		Miscellaneous Institutions (See Note 1)				,	
		USA	215	0.2	-	215	-
		Canada	10	-	-	10	-
		International	173	0.1	-	173	-
)9		Hospitals					
		USA	169	0.1	-	169	-
		Canada	16	-	-	16	-
		International	101	0.1	-	101	-
11		Medical Libs., Schools & Associations					
		USA	434	0.4	-	434	-
		Canada	15	-	-	15	-
		International	64	0.1	-	64	-
12		Medical Students					
		USA	4,591	3.6	-	4,591	-
		Canada	34	-	-	34	-
		International	560	0.5	-	560	-
		A					
13		Others Allied to the Field				_	
13		USA	4,455	3.5	2	4,453	-
13			4,455 56 236	3.5 - 0.2	2	4,453 56 236	-

Note 1 - Non-comparable additional data reported at the publisher's option.

Note 2 - Additional category reported beyond comparability program.

Note 3 - Major professional activities A, B, D-R have been omitted at the publisher's option.

3a. (COI	NTINUED)  Canada Professional Classification	Total Qualified	Percent of Total	Qualified Non-Paid	Qualified Paid	Residents (C) (See Note 3)
4 A	Allergy	1	-	-	1	-
2 ADI 5 AI	L Adolescent Medicine Allergy & Immunology	1 9	-	-	1 9	-
3 AM		-	-	-	-	-
7 AN	Anesthesiology	29	-	-	29	-
55 ATP		4 3	-	-	4	-
BC 10 CC		30	-	-	3 30	3
9 CD	Cardiovascular Diseases	719	0.6	609	110	2
38 CHI	N Neurology, Child	-	-	-	-	-
80 CHI CLF		1 1	-	-	1 1	-
92 CRS		-	-	-	-	-
11 D	Dermatology	9	-	-	9	-
14 DIA		-	-	-	-	-
DLI 86 DR		3	-	-	3	-
15 EM		39	-	-	39	-
16 ENI	D Endocrinology	323	0.3	277	46	2
61 FOF 18 FM		1 152	0.1	1	1 151	- 7
20 GE		131	0.1	96	35	1
GEF		8	-	-	8	-
22 GO		_ :		-		-
21 GP 78 GPI	General Practice M Preventive Medicine, General	54 1	0.1	-	54	-
94 GS	Surgery, General	22	-	-	1 22	1
23 GYN	N Gynecology	-			-	-
94 GS 23 GYN 24 HEN 26 ID	M Hematology Infectious Diseases	248 131	0.2 0.1	191 98	57 33	2
25 IG	Immunology	-	-	-	-	-
27 IM	Internal Medicine	290	0.3	14	276	40
IMN 32 MF		3 1	-	-	3 1	-
33 MN	M Medical Microbiology	6	-	-	6	-
	Neurology	37	-	-	37	1
NA B6 NEF		1 58	0.1	-	1 58	2
89 NM	Nuclear Medicine	1	-	-	1	-
34 NPI	M Neonatal-Perinatal Medicine	1	-	-	1	-
36 NEF 39 NM 34 NPF 96 NS 41 NTF 43 OBC 42 OBS 45 OM 46 ON	Surgery, Neurological R Nutrition	6	-	-	6	-
13 OB	G Obstetrics & Gynecology	12	-	2	10	-
12 OBS 15 OM		1 3	-	-	1 3	-
15 ON		496	0.4	446	50	3
17 OPI	H Ophthalmology	7	-	-	7	-
97 ORS 103 OS		2	-	-	2	-
103 OS 54 OTO	O Otolaryngology	9	-	-	9	-
79 P	Psychiatry	17	-	1	16	-
75 PA PAE	Pharmacology, Clinical B Pathology, Bacteriology (See Note 2)	5	-	-	5	-
PCC		9	-	-	9	1
66 PD	Pediatrics	32	-	-	32	2
67 PD/ 68 PD(		1	-	-	1	-
70 PDI	E Pediatrics, Endocrinology	2 1	-	-	2	-
74 PDF 98 PDS 32 PH			-	-	1	-
30 PH	Public Health	2 4	-	-	2 4	1
'2 PH(	O Pediatrics, Hematology-Oncology	3	-	-	3	-
'6 PM '3 PN		3	-	-	3	-
PNI	P Pediatric Nephrology (See Note 2)	4	-	-	4	-
9 PS	Surgery, Plastic	2	-	-	2	1
66 PTH 33 PUI		19 19	-	-	19 19	1
1 PYA	A Psychoanalysis	-	-	-	-	-
5 R	Radiology	7	-	-	7	-
88 REI RES		24	-	-	24	-
9 RHI	U Rheumatology	370	0.3	350	20	1
4 RO	Radiation Oncology	4 5	-	-	4	-
TS 01 U	Surgery, Inoracic (See Note 2) Surgery, Urological	3	-	-	5 3	-
.04 US	Other Unspecified	42	0.1	37	5	4
.02 VS		1	-	-	1	-
.05	Inactive Total Copies to Physicians	13 3,448	2.7	2.122	13 1,326	76
	Percent to Physicians	3,448 2.7		2,122 1.7	1.0	0.1
	Physicians (See Note 1) USA	103,326	81.5	45,946	57,380	5,501
	International	8,827	7.0	45,946 111	8,716	829
	Miscellaneous Institutions (See Note 1)		2.2			
	USA Canada	215 10	0.2	-	215 10	-
	International	173	0.1	-	173	-
	Hospitals	169	0.1		160	
	USA Canada	169 16	0.1	-	169 16	-
	International	101	0.1	-	101	-
11	Medical Libs., Schools & Associations	424	0.4		404	
	USA Canada	434 15	0.4	-	434 15	-
	International	64	0.1	-	64	-
12	Medical Students	4.504			4.504	
	USA Canada	4,591 34	3.6 0.0	-	4,591 34	-
	International	560	0.5	-	560	-
.13	Others Allied to the Field			^		
	USA Canada	4,455 56	3.5	2	4,453 56	-
	International	236	0.2		236	-
	TOTAL QUALIFIED CIRCULATION	126,730	100.0	48,181	78,549	6,406

Note 1 - Non-comparable additional data reported at the publisher's option.

Note 2 - Additional category reported beyond comparability program.

Note 3 - Major professional activities, A, B, D-R have been omitted at the publisher's option.

## 3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF JANUARY 7, 2020

	(	Qualified Withir	ı				
Qualification Source	1 Year	2 Years	3 Years	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
I. Direct Request:	55,239	11,629	731	1,290	66,309	67,599	53.3
II. Request from recipient's company:	1,202	509	5	-	1,716	1,716	1.4
III. Membership Benefit:	11,625	2,105	7	3,213	10,524	13,737	10.8
IV. Communication (other than request):	475	-	-	475	-	475	0.4
<ul> <li>V. *Sources other than above, including: Association rosters and directories; Business directories; Manufacturer's, distributor's and wholesaler's lists; and Other sources:</li> </ul>	2,069	41,134	-	43,203	-	43,203	34.1
VI. Single Copy Sales:	-	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	70,610	55,377	743	48,181	78,549	126,730	100.0
PERCENT	55.7	43.7	0.6	38.0	62.0	100.0	
*See Additional Data							

GEOGRAPHICAL BREAKOUT OF	<b>OUALIFIED CIRCULATION</b>	N FOR ISSUE OF JANUARY 7, 202	0

	Qualified	Qualified	Total	
Region/Country	Non-Paid	Paid	Qualified	Percent
NEW ENGLAND	5,026	13,133	18,159	14.3
MIDDLE ATLANTIC	7,808	11,355	19,163	15.1
EAST NO. CENTRAL	6,220	7,532	13,752	10.8
WEST NO. CENTRAL	2,440	3,409	5,849	4.6
SOUTH ATLANTIC	9,099	11,248	20,347	16.1
EAST SO. CENTRAL	2,223	2,446	4,669	3.7
WEST SO. CENTRAL	4,028	4,485	8,513	6.7
MOUNTAIN	2,453	3,624	6,077	4.8
PACIFIC	6,318	9,749	16,067	12.7
U.S. Territories	333	261	594	0.5
UNITED STATES	45,948	67,242	113,190	89.3
CANADA	2,122	1,457	3,579	2.8
MEXICO	-	145	145	0.1
NORTH AMERICA	48,070	68,844	116,914	92.2
CENTRAL AMERICA	1	15	16	-
SOUTH AMERICA	2	300	302	0.3
EUROPE				
Andorra	-	1	1	
Austria	-	307	307	
Belgium	-	599	599	
Bosnia-Herzegovina	-	3	3	
Bulgaria	-	1	1	
Croatia	-	9	9	
Cyprus	-	13	13	
Czech Republic	-	18	18	
Denmark	-	56	56	
Estonia	-	2	2	
Faroe Islands	-	2	2	
Finland	-	51	51	
France	-	429	429	
Germany	101	1,867	1,968	
Guernsey	-	1	1	

Region/Country	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
Greece	-	127	127	
Hungary	-	17	17	
Iceland	-	13	13	
Italy	-	829	829	
Latvia	-	2	2	
Liechtenstein	-	1	1	
Lithuania	-	2	2	
Luxembourg	-	50	50	
Malta	-	1	1	
Netherlands	-	487	487	
Norway	-	26	26	
Poland	-	30	30	
Portugal	-	102	102	
Republic of Ireland	-	127	127	
Romania	-	16	16	
Russian Federation	-	8	8	
San Marino	-	1	1	
Serbia	-	3	3	
Slovakia	-	6	6	
Slovenia	-	9	9	
Spain	1	355	356	
Sweden	-	56	56	
Switzerland	-	899	899	
Turkey	-	19	19	
Ukraine	-	2	2	
United Kingdom	2	1,000	1,002	
Subtotal	104	7,547	7,651	6.0
MIDDLE EAST	-	265	265	0.2
AFRICA	1	100	101	0.1
ASIA	2	689	691	0.6
ASIA PACIFIC	1	752	753	0.6
CARIBBEAN	-	37	37	-
International	111	9,850	9,961	7.8
TOTAL QUALIFIED CIRCULATION	48,181	78,549	126,730	100.0

## ADDITIONAL DATA

Qualified paid membership benefit subscriptions averaging 9,606 copies were sold to qualified recipients at below basic subscription prices. Members' yearly subscription price of \$99.50 is included in the dues and is non-deductible therefrom.

Qualified paid multi-copy same addressee subscriptions averaging 43 copies were sold at basic subscription prices in quantities of 2 to 99.

### PARAGRAPH 3b:

Association rosters and directories include 1 source of circulation for a quantity of 43,203 copies or 34.1%, including DMD lists.

### PAID CIRCULATION:

Average Annual Order Price: 52 issues for \$170.28 Renewal Rate of Paid Subscribers: 82.3%

### PROMOTIONAL INCENTIVES:

Premiums were offered with 1,629 subscriptions sold during the period. 1,091 were sold with a duffle bag and sport bottle combo, 359 were sold with SafeOpioid/guidelineWatch combo and 179 were sold with a sports bottle.

### **PUBLISHER'S AFFIDAVIT**

We hereby make oath and say that all data set forth in this statement are true.

David Sampson, Vice President for Publishing

(At least one of the above signatures must be that of an officer of the publishing company or its

IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.

Date signed State County

Туре

Middlesex February 12, 2021

Received by BPA Worldwide

BD ID Number

N019B0D0

February 12, 2021

Massachusetts

About BPA Worldwide

A not-for-profit organization since 1931 and headquartered in Shelton, Connecticut, USA, BPA has a global membership, spanning more than 20 countries. The organization conducts 2,500+ audits for media brands in print, online/digital and live events. In addition, the BPA-iCompli division verifies compliance to defined industry standards, provides technology assurance, and certifies organization's sustainability practices and reporting. BPA is supported by 4,000+ advertiser and agency members. The latest innovation to move the industry forward is the BPA Media Exchange, a brand-safe and audited cooperative marketplace which offers automated solutions for the buying and selling of digital advertising.